

# Registration

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City/St/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

E-mail: \_\_\_\_\_

Early registration is \$20.00 per person and \$25.00 after May 1, 1998. Substitutions are permitted; no refunds.

Make checks payable to “Murray State - SBDC”.  
Mail To:

Murray State - SBDC  
300 Hammond Drive  
Hopkinsville, KY 42240

The Murray State University Small Business Development Center, co-sponsor of the course, is partially funded by the U.S. Small Business Administration. The support given by the U.S. Small Business Administration through such funding does not constitute an express or implied endorsement of any of the co-sponsor(s) or participants opinions, products, or services. This program is available to all individuals without regard to race, color, sex, creed or national origin. Arrangements will be made to accommodate the handicapped when advance request accompanies registration. This publication has been developed by the Murray State University Small Business Development Center in partnership with the U.S. Small Business Administration under cooperative Agreement Number 7-7770-0018-17.

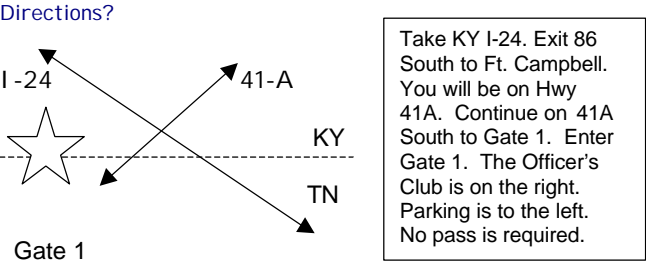
Contracting Opportunities Day Agenda		
8:00	Registration	
8:45	Welcome and Opening Remarks	BASTOGNE BALLROOM
9:00	Marketplace Opens <i>Marketplace will remain open until 3:30 (except for lunch). Your opportunity to market your business one to one to representatives of Ft. Campbell, Prime Contractors and various Federal and State Agencies.</i>	BASTOGNE BALLROOM
	On Line Computer Demonstrations <i>Learn about electronic commerce and the free electronic marketing resources (CCR, CBD, PRO-Net and more) available to businesses.</i>	CANOPY ROOM
	WORKSHOP I – “CONTRACTING WITH FT. CAMPBELL” <i>Presented by Connie Lee, Small Business Specialist Learn how Ft. Campbell does business, how to promote your products or services, and how to effectively reach Your government market. Issues discussed will include Electronic Contracting, Credit Cards and Past Performance.</i>	HUNT ROOM
	WORKSHOP II – ‘MEET THE EXPERTS – YOUR RESOURCE ROUNDTABLE’ <i>Moderator, Kathy Hyatt, US Small Business Administration A panel of representatives from the US Army Corps of Engineers, the General Services Administration, Defense Logistics Agency, and the Procurement Technical Assistance Center. Each representative will briefly describe their organization and leave time for you to ask questions on current issues and concerns.</i>	EAGLE’S NEST
	BREAK	
	WORKSHOPS REPEATED - See above descriptions and locations	
10:00		
10:30	WORKSHOPS REPEATED - See above descriptions and locations	
11:30	LUNCH ON YOUR OWN - Club dining facilities are available	
1:00	MARKETPLACE OPEN	
1:30	WORKSHOPS REPEATED – See above descriptions and locations	
3:30	MARKETPLACE CLOSES	

Presented By: Kentucky Cabinet for Economic Development Procurement Assistance Program, U.S. Small Business Administration, Murray State Small Business Development Center, Dayton Electronic Commerce Resource Center; The University of Tennessee – Procurement Technical Assistance Center and Directorate of Contracting, Ft. Campbell

Who do you call with registration questions?  
Contact the Murray State SBDC - 502-886-8666.

What about lunch?  
Refreshments will be served during the day. Lunch at the Officer's Club is \$4.75 – members; \$5.25 – nonmembers.

Do you have to come all day?  
Identical workshop sessions are offered three times during the day.



Each year Fort Campbell awards businesses more than \$112 million dollars in contracts for a multitude of supplies, services and construction. Contracting Opportunities Day offers you the opportunity to learn how to compete for your fair share of this market, a market that supports some of the Nation's most elite fighting units. Supporting these units requires supplies and services to sustain military readiness, to offer a high quality of life and to maintain and repair the installation's buildings and infrastructure. Overall, Fort Campbell is a "city" of more than 42,000 people, providing its residents with housing, schools, recreational facilities and clubs all needing goods and services from local businesses. Contracting Opportunities Day is designed to help you market your products and services to credit card holders, contract specialists, prime contractors and other government agencies.

The 101<sup>st</sup> Airborne Division (Air Assault) and Ft. Campbell are located in southwest Kentucky astride the KY/TN border between Hopkinsville, KY and Clarksville, TN with most of the installation overlapping into northwest Tennessee. Fort Campbell became the home of the famed WWII "Screaming Eagles" upon their reactivation in 1956. The 101<sup>st</sup> Airborne Division has since continued its "Rendezvous with Destiny" in Vietnam, Iraq, Panama, Haiti and Bosnia. The installation is also home to the "Night Stalkers" of the 160<sup>th</sup> Special Operations Aviation Regiment and the "Quiet Professionals" of the 5<sup>th</sup> Special Forces Group

Ft. Campbell Contracting Opportunities Day  
May 5, 1998

Contracting Opportunities Day  
c/o Murray State SBDC  
300 Hammond Drive  
Hopkinsville, KY 42240

# Contracting Opportunities Day Ft. Campbell 1998

... Experts and Workshops helping you market to Ft. Campbell



May 5, 1998  
8:00 – 3:30



Ft. Campbell Officers Club  
Ft. Campbell, Kentucky